

## UNNAMRA AVIATION IS A PRIVATE JET BROKERAGE COMPANY FOUNDED IN ABU DHABI, UNITED ARAB EMIRATES

We are currently growing and have several job opportunities over the next months

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### JOB TYPE

Full Time  
Remote Position

### THE ROLE

As an essential part of our growing and energetic team, your role will be to build a client database, through prospecting, cold calling, and networking with potential clients, manage a portfolio of clients and actively develop new business through initiative including following up on new leads and client recommendations.

Ability to manage a charter flight from initial request phase to sending offers to the client, following up with client, finalizing the booking and seeing the flight through to its completion. To increase business opportunities by offering personalized solutions to meet client wishes within budgetary and operational limitations whilst making appropriate profit for the company.

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## What we look for

### EXPERIENCE

Minimum of 3 years in business aviation  
(Broker, Operator)

### PERSONAL COMPETENCIES

Have the capacity to develop cross-cultural relationships  
Strong analytical and critical thinking skills  
Problem-solving aptitudes and willingness to work under pressure  
Conscientious and diligent

### QUALIFICATION

Bachelor's Degree from a recognized University

### LANGUAGE

English  
Written and Spoken

Additional Languages  
Arabic, French, German, Spanish, Russian, Italian or Mandarin

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## What we offer

A salary, with a commission-based bonus monthly

A rapidly evolving work environment

An exciting role with essential client focused responsibilities